

Boone County Purchasing

Liz Palazzolo, CPPO, C.P.M.
Senior Buyer



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Columbia, MO 65201
Phone: (573) 886-4392
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MEMORANDUM

TO: Boone County Commission
FROM: Liz Palazzolo, Senior Buyer
DATE: December 26, 2024
RE: Award Contract C000957 from Cooperative Contract CC240449002 –
QVL Ammunition – Rifle and Pistol for the Boone County Sheriff

Purchasing requests approval for the award of contract C000957 from contract CC240449002 established by the State of Missouri as a cooperative contract for the purchase of ammunition. In this case, the County requested quotes from all vendors selling the specific ammunition identified by the Boone County Sheriff's Office listed on the Qualified Vendors List (QVL).

The Purchasing Department requested quotes from the ammunition dealers on the Qualified Vendors List that sell the specific ammunition. Seven vendors were solicited. Two bids and one "No Bids" were received.

1. Gulf States Distributors, Inc. of Montgomery, Alabama
2. Sunset Law Enforcement LLC of Ackley, Iowa
3. Bald Ridge Outdoors LLC of Van Buren, Missouri (No Response)
4. Howards Premium Ammo LLC of Florence, South Carolina (No Response)
5. On Target Ammunition LLC of Grain Valley, Missouri (No Response)
6. Precision Delat Corporation of Ruleville, Mississippi (No Response)
7. Specialty Cartridge Inc. of Covington, Georgia (No Bid)

The two bids received were reviewed by the Purchasing Department and the Sheriff's Office (see the attached Bid Tabulation and Cost Evaluation). The bid from Gulf States Distributors of Montgomery, Alabama is the only bidder and therefore the "lowest and best" bidder for line items 2, 3, 5, 6, and 7:

Line Item 2: Buckshot - Federal Cartridge Tactical 12GA 8-pellet LR 00B
Federal Cartridge #LE133-00 – Award 10 cases (2,500 Rounds)

Line Item 3: Slug - Federal Cartridge Tactical 12GA 1oz. Rifled Slug LR
Federal #LE127-RS – Award 10 cases (2,500 Rounds)

Line Item 5: Federal American Eagle 9mm - Federal Cartridge American Eagle,
147gr FMJ (Lead Free)
Federal Item # AE9N2 – Award 46 Cases (46,000 Rounds)

Line Item 6: Federal American Eagle 9mm - Federal Cartridge American Eagle,
124gr FMJ (Lead Free)
Federal Item # AE9N1 – Award 46 Cases (46,000 Rounds)

Line Item 7: Shotgun - Federal Cartridge Top Gun 12GA 8-Shot
Length: 2-3.4"/70mm
Shot Weight: 1-1/8 oz.
Federal item # TGL 12-8 - Award 10 cases (2,500 Rounds)

Captain Brian Leer of the Sheriff's Office has recommended that the County proceed awarding Gulf States Distributors line items 2, 3, 6 and 7 as indicated above. No award is recommended for item 5.

The contract period will run December 26, 2024 through January 18, 2026. If any subsequent orders are needed for this type of ammunition, another round of quotes will be pursued by the Purchasing Office and an award will be made to the lowest and best bidder from that round of quotes, consistent with how the QVL process is intended to be used.

Payment for the ammunition will reference these codes:

- 2901 – LEST Sheriff Operations/23200 – Ammunition: \$10,650.00;
- 1251 – General Fund Sheriff Operations/23200 - Ammunition: \$9,850.00.

/lp

Attachment: Bid Tab

c: Contract File

BID TABULATION - - - Boone County Sheriff's Office Quote Request for Ammunition - December 13, 2024

All pricing is quoted firm, fixed FOB Destination Freight Prepaid and Allowed (SHIPPING MUST BE INCLUDED IN QUOTED PRICING). Delivery will be to the Boone County Sheriff's Office located at 2121 County Drive, Columbia, Missouri, 65202.

The County is tax exempt and will pay not other pricing or fees. The County reserves the right to award one, some or all items and to make multiple awards as deemed in the best interests of the County.

Line Item	Description	Estimated Quantity for Purchase NOTE: Actual order quantity may vary; the amount shown here is a "Maximum." The Boone County Sheriff's Office may purchase "up to" the amount shown in this column.	SUNSET LAW ENFORCMENT	GULF STATES		
DUTY AMMUNITION DUTY AMMUNITION DUTY AMMUNITION DUTY AMMUNITION DUTY AMMUNITION DUTY AMMUNITION DUTY AMMUNITION						
Line Item 1	Hornady 9mm - Critical Duty 9mm 135gr+P Flex-Lock Hornady Item #90225 MUST BE THIS BRAND	22,500 rounds (e.g. 45 cases - 500 rounds/case)	\$276.00/EACH CASE 500 Rounds/Case	\$282.00/EACH CASE 500 Rounds/Case		
Line Item 2	Buckshot - Federal Cartridge Tactical 12GA 8-pellet LR 00B Federal Cartridge #LE133-00 MUST BE THIS BRAND	250 rounds (e.g. 10 cases - 25 rounds/case)	NO BID	\$ 195.00/EACH CASE 250 Rounds/Case		
Line Item 3	Slug - Federal Cartridge Tactical 12GA 1oz. Rifled Slug LR Federal #LE127-RS MUST BE THIS BRAND	250 rounds (e.g. 10 cases - 25 rounds/case)	NO BID	\$199.00/EACH CASE 250 Rounds/Case		

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Line Item 4	Hornady 9mm - Training 9mm 135gr Training Hornady Item #90238 MUST BE THIS BRAND	35,000 rounds (e.g. 70 cases - 500 rounds/case)	\$205.80/EACH CASE 500 Rounds/Case	\$210.00/EACH CASE 500 Rounds/Case		
Line Item 5	Federal American Eagle 9mm - Federal Cartridge American Eagle, 147gr FMJ (Lead Free) Federal Item # AE9N2 MUST BE THIS BRAND	43,000 rounds (e.g. 43 cases - 1,000 rounds/case)	NO BID	\$335.00/EACH CASE 1,000 Rounds/Case		
Line Item 6	Federal American Eagle 9mm - Federal Cartridge American Eagle, 124gr FMJ (Lead Free) Federal Item # AE9N1 MUST BE THIS BRAND	43,000 rounds (e.g. 43 cases - 1,000 rounds/case)	NO BID	\$335.00/EACH CASE 1,000 Rounds/Case		
Line Item 7	Shotgun - Federal Cartridge Top Gun 12GA 8-Shot Length: 2-3.4"/70mm Shot Weight: 1-1/8 oz. Federal item # TGL 12-8 MUST BE THIS BRAND	250 rounds (e.g. 10 cases - 25 rounds/case)	NO BID	\$115.00/EACH CASE 250 Rounds/Case		

In the provided space, the bidder should indicate if pricing is different for the identified ammunition if the County orders 1, 5 or 10 cases versus 45 cases at one time. If so, then provide alternate pricing clearly indicating what the pricing difference is.

NO DIFFERENCE

In the available space, the bidder should provide other details relevant to the quote:

Gulf States indicates the the state contract changes 1/18/2025

COST EVALUATION - - - Boone County Sheriff's Office Quote Request for Ammunition - December 13, 2024

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Line Item 4	Hornady 9mm - Training 9mm 135gr Training Hornady Item #90238 MUST BE THIS BRAND	35,000 rounds (e.g. 70 cases - 500 rounds/case)	\$205.80/EACH CASE 500 Rounds/Case	\$14,406.00	\$210.00/EACH CASE 500 Rounds/Case	\$14,700.00	No Award
Line Item 5	Federal American Eagle 9mm - Federal Cartridge American Eagle, 147gr FMJ (Lead Free) Federal Item # AE9N2 MUST BE THIS BRAND	43,000 rounds (e.g. 43 cases - 1,000 rounds/case)	NO BID	NO BID	\$335.00/EACH CASE 1,000 Rounds/Case	\$14,405.00	No Award
Line Item 6	Federal American Eagle 9mm - Federal Cartridge American Eagle, 124gr FMJ (Lead Free) Federal Item # AE9N1 MUST BE THIS BRAND	43,000 rounds (e.g. 43 cases - 1,000 rounds/case)	NO BID	NO BID	\$335.00/EACH CASE 1,000 Rounds/Case	\$14,405.00	✓
Line Item 7	Shotgun - Federal Cartridge Top Gun 12GA 8-Shot Length: 2-3.4"/70mm Shot Weight: 1-1/8 oz. Federal item # TGL 12-8 MUST BE THIS BRAND	250 rounds (e.g. 10 cases - 25 rounds/case)	NO BID	NO BID	\$115.00/EACH CASE 250 Rounds/Case	\$1,150.00	✓

In the provided space, the bidder should indicate if pricing is different for the identified ammunition if the County orders 1, 5 or 10 cases versus 45 cases at one time. If so, then provide alternate pricing clearly indicating what the pricing difference is.

NO DIFFERENCE

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Line Item 2	Buckshot - Federal Cartridge Tactical 12GA 8-pellet LR 00B Federal Cartridge #LE133-00 MUST BE THIS BRAND	250 rounds (e.g. 10 cases - 25 rounds/case)	NO BID	NO BID	\$ 195.00/EACH CASE 250 Rounds/Case	\$1,950.00 ↙	
Line Item 3	Slug - Federal Cartridge Tactical 12GA 1oz. Rifled Slug LR Federal #LE127-R5 MUST BE THIS BRAND	250 rounds (e.g. 10 cases - 25 rounds/case)	NO BID	NO BID	\$199.00/EACH CASE 250 Rounds/Case	\$1,990.00 ↙	